


## MESA MEMBERSHIP BENEFITS MATRIX

 Driving Operations Excellence	PREMIUM MEMBERSHIPS						BASIC MEMBERSHIPS		OTHER PREMIUM MEMBERSHIPS		
	Keystone Sponsor	Solution Provider		Manufacturer / Producer			Manufacturer / Producer	Solution Provider	Analyst	Non-profit / Educational	
			INDIVIDUAL <i>(only available for companies with 1-50 employees)</i>	LARGE COMPANY <i>(&gt;\$2B in annual revenues)</i>	MEDIUM COMPANY <i>(\$100M-\$2B in annual revenues)</i>	SMALL COMPANY <i>(&lt;\$100M in annual revenues)</i>					
	COMPANY	COMPANY					INDIVIDUAL	INDIVIDUAL	INDIVIDUAL	ORGANIZATION	STUDENT
Initial Fee	for details	\$5,500	\$995	\$10,000	\$5,000	\$2,500	\$295	\$295	\$0	\$0	\$20
Renewal Fee (if paid within 30 days of membership expiration)		\$4,000	\$895	\$10,000	\$5,000	\$2,500	\$295	\$295	\$0	\$0	\$20
Number of Named Members		5	1	Unlimited	Unlimited	Unlimited	1	1	1	5	1
<b>BENEFITS</b>											
Vendor Solutions Directory Page on MESA website	<b>Contact MESA HQ for details</b>	✓	✓								
Listing on MESA Website member list		✓	✓	✓	✓	✓	✓	✓	✓		
Post Company descriptions, logo, news, events and job opportunities on the MESA website		✓	✓	✓	✓	✓	✓				
Free access to white papers, case studies, recorded webcasts and conference presentations on the MESA website Resource Library, including - MESA Metrics Guidebook & Framework - MESA Strategic Initiative Guidebooks		✓	✓	✓	✓	✓	✓	Limited to one (1) MESA White Paper of your choice.	Limited to one (1) MESA White Paper of your choice.		
Opportunity to submit white papers to MESA for co-branding and certification		✓	✓	✓	✓	✓	✓	✓	✓		
Discount on Logica's Annual MES Product Survey		50%	50%	50%	50%	50%	50%	25%	25%		
Credit toward seats at MESA Global Education (GEP) events				100% of Premium Manufacturer/Producer Company membership fees creditable toward GEP events							
Premium Company Member-only access to MESA GEP Executive Education sessions				✓	✓	✓					
Per seat discount for additional employees attending MESA GEP events		✓		✓	✓	✓					
Discounted registration rates at MESA conferences		✓	✓	✓	✓	✓	✓	✓	✓		
Ability to present Case Studies and Best Practices at MESA conferences and events		✓	✓	✓	✓	✓	✓	✓	✓		
Free Attendance at MESA webinars		✓	✓	✓	✓	✓	✓	✓	✓		
Discounted sponsorship opportunities at MESA conference		✓	✓								
Discounted exhibition space at MESA conferences		✓	✓								
Opportunity to serve on MESA's Board of Directors or Leadership Boards		✓	✓	✓	✓	✓	✓				
Vote in Board of Director Elections		✓	✓	✓	✓	✓	✓				
Ability to serve on MESA Committees and Working Groups		✓	✓	✓	✓	✓	✓	✓	✓		
Opportunity to join the MESA Group on the LinkedIn professional on-line networking tool		✓	✓	✓	✓	✓	✓	✓	✓		
Free receipt of MESA e-communications		✓	✓	✓	✓	✓	✓	✓	✓		
<b>Contact MESA HQ for details</b>											